



 **BREAK AWAY**  
to a new vision for your enterprise.

**MAVERICK**  
TECHNOLOGIES

automate ▶ integrate ▶ accelerate



# MAINTAIN COMPETITIVE ADVANTAGE

For many manufacturers, *just maintaining* seems like an accomplishment. But when you're focused on so many day-to-day issues, it's hard to see what's possible for the future.

MAVERICK helps you visualize your potential — and reach it. Our broad experience gives us the insight to deliver at every level of your enterprise. We understand the questions you're asking, why you're asking them, and where you want to go. We listen and respond with the insight we've gained through years of experience working on the plant floor, in the back office and everywhere in between. And we apply this big-picture perspective to everything we do, whether it's a single project or a large-scale, transformational program. We're always thinking ahead. Asking the next question. Helping you meet today's needs with a fast payback, and moving you closer to tomorrow's goals.

Share our broader perspective.  
Envision greater performance.  
**Break away to a new vision  
for your enterprise.**

# □ IS YOUR BUSINESS READY TO

# BREAK AWAY?

It's hard to meet daily production demands with limited resources and budgets. It's even harder to do so while also improving your profitability. These are the challenges that'll keep you up at night.

But when you partner with MAVERICK Technologies, you can rest easy. As a global leader in industrial automation, enterprise integration and sustaining services, MAVERICK offers the expertise and broad perspective you need to maintain competitive advantage. Since our founding in 1999, we have been growing our offerings, our vision and the diversity of our client base. Now our network of international operations provides comprehensive services to drive performance for manufacturers worldwide.

## Capabilities Gained from Years of Experience

Our broad client base and deep domain experience enable us to bring a diverse range of knowledge to every job — combining market-specific best practices with the unique perspective we've developed from working in a variety of industries. Our track record speaks for itself: in 10 years, MAVERICK has grown to be one of the largest independent systems integrators in the world, providing individualized service to thousands of satisfied clients. To view the full range of industries we serve, visit: [www.mavtechglobal.com/industries](http://www.mavtechglobal.com/industries)

## On-Target Results from a Proven Methodology

We apply a consistent, structured project execution methodology to every job. We begin by obtaining a clear definition of your needs. Using this knowledge, our experts are able to provide solutions that are “right” for your company. And our vendor independence ensures that we evaluate all appropriate options — without bias. Once the proper solution has been determined, our execution methodology provides a roadmap for success. Combined, these steps allow us to specify and implement solutions that are consistently on target, on budget and on time.

## The Right People for Each Job

Deployed from a network of regional and international locations, our talented engineers, consultants, technicians and IT professionals are dedicated to delivering results. We employ industry-leading experts with the experience and certifications needed to get the job done right. Through the use of our comprehensive Skills Database, we are able to match the right individual with each task and culture, ensuring that you work with a team of experts that have the industry and application experience you require.

## Driving Business Results

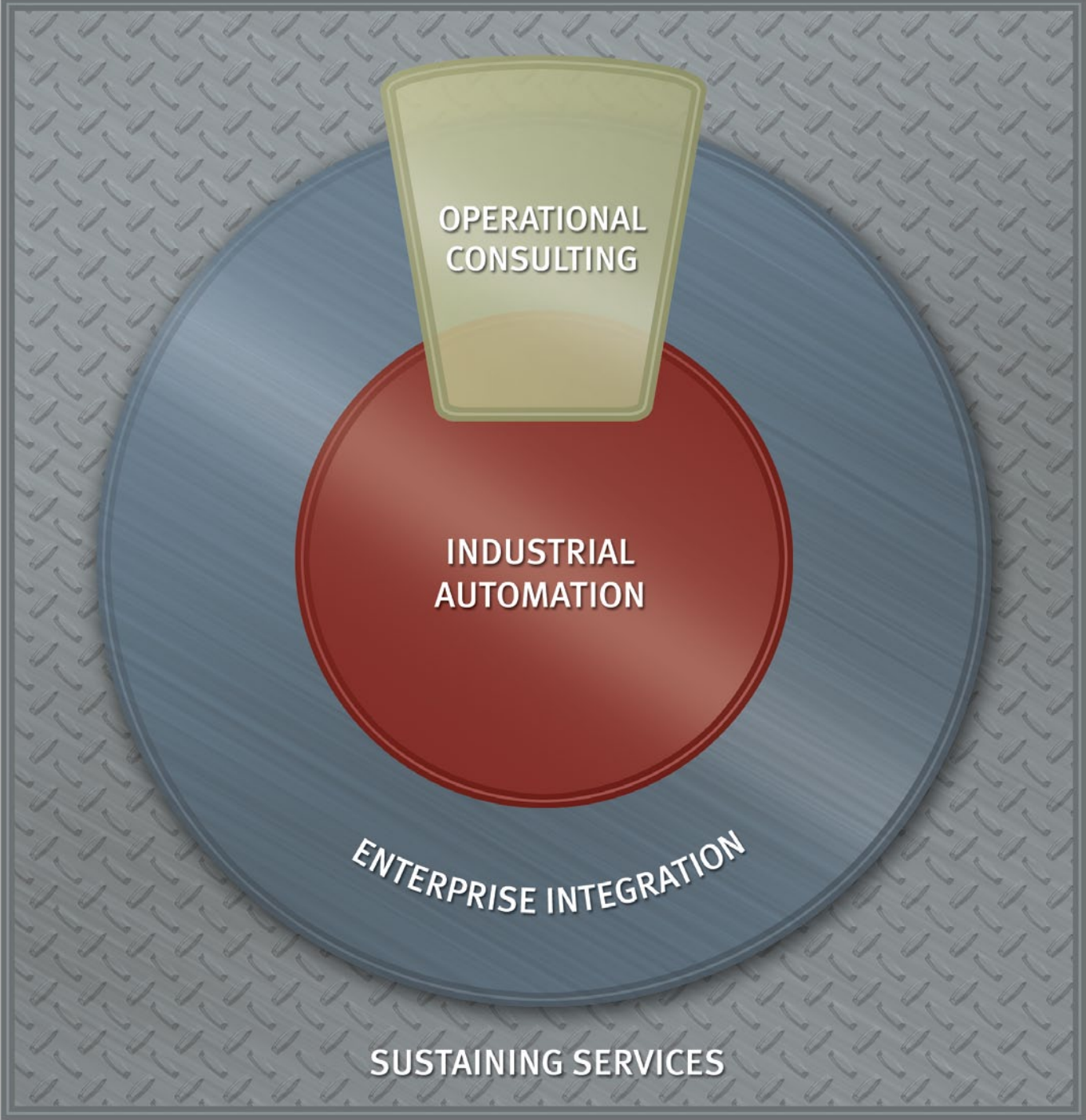
MAVERICK can handle all of your challenges, recommending solutions that deliver fast payback and long-term returns. Many of our projects quickly pay for themselves in terms of efficiency gains, waste reduction and lower energy consumption. While we focus on generating immediate impact for your automation and business systems, we always maintain our unique, big-picture perspective to understand the impact of improvement on your organization. No matter the size of your project, our objective is to help your company boost profitability and performance in the marketplace.



# SERVICES FOR YOUR ENTIRE ENTERPRISE

MAVERICK works to drive value across your entire enterprise. At the heart of our offering, our industrial automation services increase plant floor productivity. Our enterprise integration services help optimize business performance through real-time information transfer. And our sustaining services deliver the security

and confidence you need to maintain true operational readiness. Operational consulting services span all levels of your organization, as we continually find opportunities for improvement. By viewing each initiative holistically and in terms of its overall impact on your organization, we enhance the value of our offering.



## INDUSTRIAL AUTOMATION

### AUTOMATION SOLUTIONS

MAVERICK offers a range of solutions to help you improve the quality, efficiency and safety of plant-centric processes and operations. Service areas include:

Automation Engineering | Process Automation | Industrial Automation Integration | Regulatory-Compliant Systems & Services

### FIELD SERVICES

We supply the expertise and trained resources to help maintain and upgrade your facility while reducing costs. Service areas include:

Construction Management | Technician Services / Calibration | Outage Services & Planning | Maintenance & Support Contracts | Installation

### ADVANCED PROCESS CONTROL

Our team helps you identify and remove performance barriers in order to improve yields and throughput while reducing process variability and energy consumption. Service areas include:

Model Predictive Control | Advanced Supervisory Control | Advanced Regulatory Control | Inferred Properties for Product Quality Control | Knowledge-Based Control | Custom Automation for Complex Operations | Vendor-Independent Solution Selection

## ENTERPRISE INTEGRATION

### MANUFACTURING IT

MAVERICK can guide your optimal technology path for helping you achieve real-time information transfer and reach your business objectives. Service areas include:

Demand Planning | Production Planning & Scheduling | Sourcing & Procurement | Logistics & Distribution | Manufacturing Execution / Production Management | Manufacturing Intelligence | Quality Management

### BUSINESS SOLUTIONS

We help you coordinate all of your resources, systems and data in order to improve business performance and reduce operating costs. Service areas include:

Enterprise Resource Planning (ERP) Systems | Customer Relationship Management (CRM) | Enterprise Manufacturing Intelligence (EMI) | Enterprise Application Integration (EAI)

## SUSTAINING SERVICES

### PREVENTION, RECOVERY AND ONGOING SUPPORT

MAVERICK provides comprehensive services to keep your systems reliable and your processes repeatable. Our team can help you prevent problems before they occur, respond promptly when issues arise, and support your long-term strategic growth and improvement efforts.

Risk Assessment | Prevention Services | System Health Checks | Product Update Monitoring | Subsystem Communication | Custom Training | System Simulation | Remote Monitoring | Emergency Recovery | 24/7 Call Center Support | Ongoing Support

## OPERATIONAL CONSULTING

MAVERICK's operational consulting expertise extends across all areas of service. We are always looking for opportunities to increase efficiency, reduce waste and expand capacity throughout your operations. And we have the resources and skills needed to follow through on our recommendations for improvement. That's MAVERICK's OpCon Advantage.

MAVERICK holistically evaluates the real costs of running your business, with specific emphasis on delivering:

### OPERATIONAL STRATEGY

Empower your organization to achieve goals, ensure safety and improve quality.

### PRODUCTIVITY IMPROVEMENTS

Optimize your existing assets for improved visibility, system reliability and productivity.

### ENERGY OPTIMIZATION

Reduce energy costs and improve your organization's environmental responsibility.

### SAFETY, SECURITY & RELIABILITY

Operate with greater confidence with our services ranging from training to arc flash prevention.

### ORGANIZATION TRANSFORMATION

Revitalize your enterprise with new program strategies, planning and culture transformation.

### CONTINUOUS IMPROVEMENT

Implement sustaining improvements, lean programs and digital dashboards for ongoing success.

Our goal is to find the solutions that "fit" and benefit your entire enterprise.



*Our strong combination of people, process and technology — the critical elements of success — ensures that we identify and deliver the right solution every time.*



## □ ESTABLISHING A CLEAR PATH TO SUCCESS

MAVERICK's time-tested, customer-audited and third-party certified methodologies establish specific processes for achieving sustainable success. Our methods utilize proven best practices while remaining flexible enough to adjust to the unique needs of every client. And, both during and after deployment, our change management strategies ensure that your new technologies are adopted smoothly and maintained properly throughout their lifecycle.

Our **Project Complete**® methodology provides consistent standards for meeting critical objectives. Acting as a project framework, Project Complete ensures that all work is performed within the established scope, schedule and budget.

Our **6 Ds** guide each project from concept to implementation:



- Define** the objectives and gain approval.
- Design** and specify appropriate integrated systems and technologies.
- Develop** the programs with value-added engineering and programming.
- Deploy** the solution with complete training and testing.
- Direct** the appropriate talent.
- Document** the process.

MAVERICK has taken steps to comply with international standards and to obtain relevant cross-industry training, including:

- Certified Project Management Professionals (PMPs) by the Project Management Institute (PMI)*
- ISO 9001 Standards*
- Six Sigma Green & Black Belts*
- Good Automated Manufacturing Practice (GAMP)*

### Main Enterprise Partner

Often, today's businesses don't operate out of a single plant, or even a single country. When a major initiative requires multiple resources to work together, MAVERICK can serve as your global program manager, providing a single point of contact and responsibility. By coordinating the efforts of local resources, vendors and global partners, MAVERICK works to ensure that your strategic vision is realized and your projects are successfully completed in a timely and cost-effective manner.

To achieve this goal, we utilize our project execution methodology at the highest level, managing even the most complex multi-site and multi-nation jobs as if you were working with a single source.

*MAVERICK is a founding member of the GSIA, an organization comprised of systems integrators throughout the world. Through this and similar alliances, we are able to facilitate seamless project completion, using resources that are familiar with local regulations and work processes.*



**Together, MAVERICK's talented people, global reach, unique blend of services and proven methodology create an organization unlike any other. We are committed to helping your business move past its perceived limitations and break away to a new vision of success. To learn more, visit us at [www.mavtechglobal.com](http://www.mavtechglobal.com) today.**



# BREAK AWAY WITH CONFIDENCE

From quick-turn hardware installations to extensive business software optimization, MAVERICK has helped thousands of clients break away to a new vision for their enterprise. Here's what a few of them had to say about us:

“When it came down to industry knowledge and selecting the right system that would enable LaBarge to reach the next level, MAVERICK presented an easy choice.”

— *Pierre L. LaBarge III*  
*LaBarge Pipe and Steel, President and CEO*

“MAVERICK Technologies had the full knowledge of statistical process control that we needed, was very diligent about time schedules and budget, and was very familiar with our documentation and cGMP requirements.”

— *Global Project Manager*  
*Allergan Pharmaceuticals*

“MAVERICK updated our batch processing control system. They were very buttoned-up in their methodology and procedures and provided excellent documentation.”

— *VP Engineering*  
*Aurora Foods*

“MAVERICK's people are straight shooters whose excellent productivity results in a good price/value relationship.”

— *Manager of IT Development-Human Resources*  
*Ameren Corporation*

“The CRM system we had MAVERICK deploy allows our customers to easily provide us with their likes and dislikes while making it easier for us to respond in a timely, intelligent manner. We used to have piles of paper associated with each client; now we have a single, easily accessed record for each customer.”

— *Bill Rau*  
*M.S. Rau, President and CEO*

“MAVERICK clearly provides a unique combination of services that I have not seen in any other company.”

— *Manager of Technology Development*  
*Coca-Cola Fountain*



Visit [www.mavtechglobal.com/locations](http://www.mavtechglobal.com/locations) for all of MAVERICK's domestic and international locations.



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